



Exam Name - Certified Problem and Change Analyst (CPCA)

Sample Exam

- **1.** According to Bridges' model, someone in the 'neutral zone' during change is:
 - A. Excited about the future
 - B. Still grieving the past
 - C. In transition between old and new
 - D. Resistant and angry

Answer C

- 2. A stakeholder resists a change due to fear of job loss. What's your best approach?
 - A. Enforce change through formal mandates
 - B. Educate them about benefits and how roles will adapt
 - C. Avoid involving them to reduce resistance
 - D. Assign new tasks to keep them busy

Answer **B**

- 3. Why is problem-solving with a group often more effective than alone?
 - A. Slows decision-making
 - B. Introduces diverse perspectives and buy-in
 - C. Reduces ownership
 - D. Makes implementation easier

Answer **B**





- **4.** During stress from rapid change, which is a positive coping strategy?
 - A. Blaming others
 - B. Open communication and resilience-building
 - C. Withdrawing from the project
 - D. Ignoring changes until forced

Answer B

- 5. Which activity most helps unlock intrinsic motivation?
 - A. Offering incentive-based pay
 - B. Encouraging autonomy, purpose, and mastery
 - C. Setting stricter performance monitoring
 - D. Regular stakeholder presentations

Answer **B**

- **6.** You've identified several potential solutions. To choose one, you first:
 - A. Use SWOT analysis
 - B. Immediately prototype them
 - C. Estimate cost, benefit, and risk
 - D. Communicate all ideas to leadership

Answer C